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Relocatable Importer-Manufacturer of Specialty Plumbing Products

Central Connecticut, Connecticut

Financials

Asking: \$300,000
Gross: \$400,000
Cash Flow: \$75,000
FF&E: \$300,000 (included in the asking price)
Inventory: \$100,000 (included in the asking price)

Business Summary

The original company developed a brass product line for the plumbing industry in 1812. It was bought out in 1912, and those great names and quality products are available today. Key components are manufactured in Taiwan and China. Only some minor finishing and assembly is done in the USA. There is an established distribution network, a high margin product line, a new web site for direct purchases, strong brand recognition, a high quality reliable product line, and a line of new products ready for market. This is a wonderful opportunity for a good marketing person with some minor technical ability. If this sounds like you, call me right now, Neil 631 586-4674.

General Information

Year Established: 1802
Employees: 2
Facilities: The business is operated in a 3,000 sq ft commercial facility, but this business can be located anywhere in 1,500 to 2,000 sq ft .

Market Outlook

Competition: There is very little competition in this very specialized business. There is really no competition for this specific product line.
Growth/Expansion: Growth potential is huge. There is no marketing. The current owner can not devote much time to this business because of health problems. You can grow this business by adding reps, emailing and contacting plumbing supply houses and large apartment complexes. You can also broaden the imported product line to drive more sales and increase the net profits.

About the Sale

Financing: Some limited financing may be considered.
Support/Training: Full support and training will be included.
Reason Selling: Retirement and health reasons.

Contact Information

Neil Meislin
Business Brokers of America
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BizBuySell Ad # 137038 | Type: Established business | Mfg. - Miscellaneous Manufacturing ; Wholesale/Dist. - Nondurable Goods

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