

BizQuest *A Business For Sale Marketplace*

Relocatable Wholesaler Used Computers

Location: Massachusetts > Boston Area

Industry: Wholesale and Distribution > Wholesale and Distributors

Business Summary

If you like to "wheel and deal", this is the business for you. The business potential is unlimited. The more deals you buy, the more money you will make. This owner buys large lots of computers, printers, terminals, servers, directly from large corporations, and then turns around and sells them for a healthy profit margin. He also sells new equipment. The majority of the business is used equipment, where they have a well established reputation as the source for buying and selling mid-range products at the right price. The customer base is 2,000 customers. The gross margin on this used equipment averages between 45% and 60% gross profit. If you are looking for a great opportunity, and you have the working capital, call us right now.

BizQuest ID: 734128

Seller ID: nm95A

Financials

Asking Price: \$695,000

Gross Revenue: \$800,000

Cash Flow: \$200,000

Inventory: \$200,000 (Included in Asking Price)

FF&E: \$50,000 (Included in Asking Price)

Seller Financing: Some financing will be considered.

About the Business

Year Established: 1990

Employees: 5 full time

Relocatable: Yes

Facilities: The business is located in a commercial facility with 8,500 sq. ft. of office and warehouse. The business can be located anywhere in the United States, because 85% to 90% of the sales are from outside the local area.

Market Outlook and Competition: There are others in this business, but the 14 years in business has created some very strong loyal repeat customers. You can grow this business by buying bigger deals, and increase the marketing.

About the Sale

Management Training and Support: Full training and support will be provided.

Reason For Selling: Seller has other interests.

Business Listed By Business Brokers of America

Broker Details: [View Profile](#) | [View All Listings](#)

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